

# PEOPLE MANAGEMENT

GETTING THE BEST OUT OF THE AVAILABLE

# The Real Competitive Advantage

□ PEOPLE



Vs

□ TALENT





## First Things First...

Self Management is the precursor of all forms of leadership

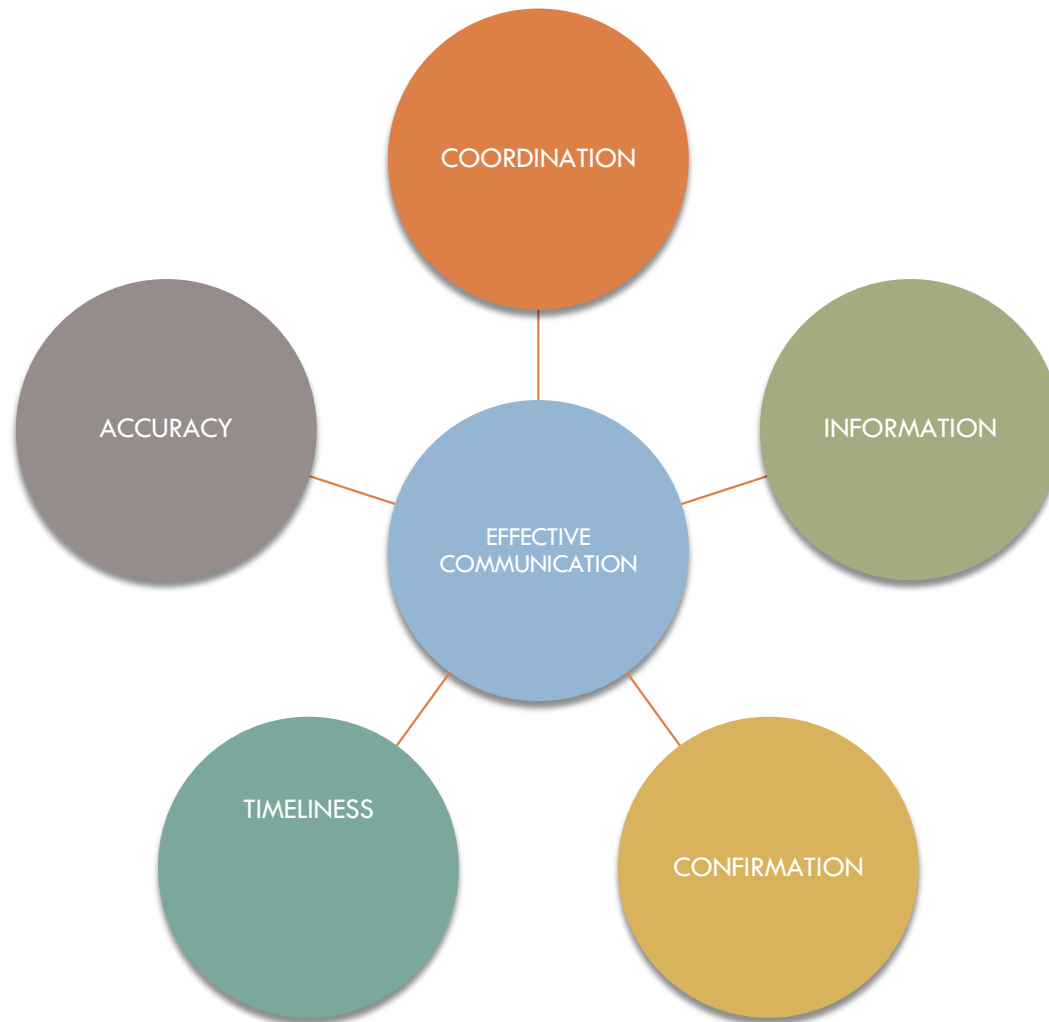
# Time Management



# Emotional Intelligence



# Effective Communication





# Continuous Improvement





# Confidence



# Technical Expertise



# Effective People Management Strategies



- Strategic Planning & Execution
- Culture Alignment
- Organizational Justice
- Flexibility
- Recognition & Reward
- Management Integrity / Ethical Business Practices
- Empathy
- Social Responsibility...etc.

# Attitude Trumps Skill...

*... You  
Can't Teach  
An Old Dog  
New Tricks!*



# People Truly Make Things Happen



# However...

*...Guess  
Where The  
Bulk Stops  
In  
Determining  
Overall  
Results?*



# Ultimately...

